

Membership Matters

KAUAI COMMUNITY FEDERAL CREDIT UNION

APRIL 2013



Our ATMs Can Do More Than Deliver Quick Cash!

When you're pressed for time or you don't feel like waiting in line, just remember KCFCU ATMs can handle many of your money management needs, including deposits! Look at all you can do while you're on the go:

- Make deposits safely and securely*
- Transfer funds between checking and savings
- Make cash advances from your credit card
- Check your account balances
- Get quick cash

We love seeing your smiling face at the teller window, but we'll understand on those days when you're moving at the speed of life. Simply take advantage of our convenient ATM services.

**Deposits not available at Kukui Grove drive-up ATM and remote ATMs located at Wilcox Hospital, Kukui Grove Shopping Center and Ishihara Market. The first \$200 of each check deposit is immediately available. A two-day check hold will be placed on the remaining balance.*



Set It Up Once and Your HELOC Provides Loan Advances Again and Again

Special Introductory Rate Just 0.95% APR!*

Wouldn't it be great if you could borrow money quickly and easily—any time—when unexpected money needs arise? A Home Equity Line of Credit (HELOC) from KCFCU lets you do just that! Plus, you can take advantage of a super low introductory rate of just 0.95% APR, available on all approved HELOC applications received by June 30, 2013.

For Wishes BIG and Small

Depending on the amount of equity you have in your home, you may qualify for a line of credit of \$100,000 or more. Generous credit limits, plus easy cash advances, make our HELOC a popular loan choice for a wide range of borrowing needs, such as:

- College expenses
- Home improvements
- Auto, boat and recreational vehicle purchases
- Dream vacations and more

Once you set up your HELOC, cash advances are at your fingertips via 24-hour Online Banking or Member Accessline, and at any KCFCU office. You pay interest only on the funds you use and the interest may be tax-deductible. As you pay down your credit line, the funds become available to use again and again.

For more details about KCFCU's Home Equity Line of Credit, call or stop by one of our offices or visit us at www.kcfcu.org.

**See back page for full disclosure.*





Our Traditions of Financial Strength and Community Service Are Going Strong

by Mel Chiba, CEO

Throughout 2012, our member-owned community credit union continued to perform admirably during challenging economic times. KCFCU was able to maintain all services, add new services, and grow your credit union's assets and membership. KCFCU's total assets grew by \$17.2 million (5.5%) and member shares increased by \$13.0 million (4.5%). Our annual net income was nearly \$4.2 million and our net worth ratio grew at an annualized rate of 16.4%.

These impressive figures point to the credit union's ongoing financial soundness. More importantly, our success as a not-for-profit financial cooperative enables KCFCU to share that success with each and every

member—in the form of low loan rates, competitive returns on deposits, and new and improved financial services.

As a community credit union, KCFCU takes pride in giving back, especially to programs that benefit our youth and many non-profit organizations that make our communities stronger. Recently our staff, along with members and volunteers, had a great time at the Big Brothers Big Sisters Bowl for Kids' Sake Bowl-a-Thon. We're also looking forward to supporting this year's American Cancer Society's Relay for Life fundraising event and to hosting our annual charity golf tournament to benefit Wilcox Health Foundation for Pediatric Services via the Kapiolani Children's Miracle Network.

These community-oriented events, as well as our participation in successful food drives, would not be possible without the support and participation of members like you. So we encourage you to come out and help KCFCU make a difference in the communities we serve.

We're looking forward to another good year in 2013. In order to serve you faster and more efficiently, we plan to increase the number of employees in our loan and member services departments. As always, I would like to thank you, the membership, for your tremendous support and ongoing loyalty to KCFCU.

Kids Can Turn Money into Super Savings at KCFCU

April Is Youth Month!

Each year during the month of April, KCFCU and credit unions nationwide make a special effort to teach our youth about the value of saving. We're here to help your kids establish good saving habits that will stay with them for a lifetime.

Each year we look forward to Youth Month, because we know parents and grandparents will bring in kids to open their very own savings accounts. We add to the excitement by offering special incentives and giveaways, coloring contests, money guessing games, fun activities and more.

Enter our \$100 weekly cash drawings. Plus, receive a FREE gift when you:

- Open a youth account with \$20 or more
- Make a deposit of \$20 or more
- Refer-a-Friend to open a youth account

Do any of the above and receive an additional entry into the cash drawing!



We Have Youth Accounts for All Ages

Our *Building Blocks* savings account is designed for little ones ages 10 and under. Kids get a FREE gift each time they deposit \$20 or more. *Smart Savers* program for youth 11 to 16 offers a savings account, plus FREE checking with an ATM or debit card.

Young adults ages 17 to 24 are automatically enrolled in our

Your Choice program. It offers FREE checking with ATM or debit card, plus access to Visa® credit cards, share secured loans and auto loans.* So whatever the ages of your kids or grandchildren, KCFCU has a youth account to meet their needs.

Be a Credit Union Super Saver!

Be sure to bring your kids and grandkids to KCFCU in April to take part in our Super Saver Savings Challenge! It's a great opportunity to help them establish the habit of good money management. See you during Youth Month!

*Subject to credit approval. Applicants 21 years old and younger must show proof of independent ability to pay or have a qualified co-signer who is 21 or older.

Behind the Scenes at KCFCU. Doing Good in Our Community!

KCFCU's management and staff have been busy behind the scenes in our community!

On March 9th we hosted our 59th Annual Membership Meeting and Luau, which is everyone's favorite event. We'd like to thank our staff, volunteer officials and members who came out to make this year's luau one of the best!

KCFCU staff and family members had a great time at the Bowl for Kids' Sake Bowl-a-Thon to benefit Kauai Big Brothers Big Sisters. The money raised helps to provide programs for at-risk children in our communities. A big mahalo to everyone who bowled...for kids' sake!



FREE Seminar: The Importance of Building a Strong Credit History!

We receive a lot of questions from members about their credit scores. To help clear up the mystery behind credit scores, join us on Wednesday, April 24th from 6:00 to 7:30 p.m. for a FREE seminar at KCFCU's Kukui Grove West office. You'll learn:

- Why your credit score is SO important to your financial health
- How a higher credit score could save you thousands of dollars
- Tips on how to better your score

Space is limited. Contact Taylor Shigemoto at 246-1262 or email him at tshigemoto@kcfcu.org to reserve your seat.

KCFCU Promotes Financial Literacy

If you have a seminar topic that you would like us to address, email us at info@kcfcu.org.

Ohana Motors Spring Fest Auto Sale!

Join us at the Ohana Motors Auto Sale for a great selection of pre-owned cars, trucks, minivans and crossovers with discount pricing and special KCFCU financing during the entire month of April.

Great Deals from April 1-30th, 2013!

Offered only at our Ohana Motors Auto Sale, you'll receive:

- 1.00% APR loan discount
- Rates as low as 2.50% APR* for terms up to five years
- No payment for two months
- FREE \$50 gas card when your loan is funded

Special "One-Day" Sale!

Plus, mark your calendar for our special "One-Day" Sale, Saturday, April 20th from 9:00 am-5:00 pm—our Loan Counselors will be there. In addition to all the special pricing and great deals, join us for FREE refreshments, lots of giveaways and a chance to win a Gas Grill! For more information, call us today!

*APR = Annual Percentage Rate. A \$20,000 loan for 60 months at 2.50% APR is \$377.87 per month. A 1.00% APR discount to KCFCU's current auto loan rates will apply to all loans not eligible for the 2.50% APR. Rate is based on credit rating. Other rates and terms are available.





Kukui Grove West Office

4493 Pahe'e Street
P.O. Box 1447 • Lihue HI 96766
Fax 808.246.0246

Lihue Office

4434 Hardy Street • Lihue HI 96766
Fax 808.245.7180

Waimea Office

9936 Kaumualii Highway
P.O. Box 284 • Waimea HI 96796
Fax 808.338.0901

Eleele Office

Eleele Shopping Center
P.O. Box 148 • Eleele HI 96705
Fax 808.335.0234

Kapaa Office

985 Kipuni Way • Kapaa HI 96746
Fax 808.822.0771

Call Center 808.245.6791

Website www.kcfcu.org

e-Mail info@kcfcu.org

KCFCU Scoreboard

As of January 31, 2013

Total Assets: \$332,436,044
Total Shares: \$299,893,290
Total loans: \$163,878,213
Members: 32,041

Holidays

Memorial Day

Monday, May 27

King Kamehameha Day

Tuesday, June 11

Independence Day

Thursday, July 4

This credit union is federally insured by the National Credit Union Administration.



We Do Business in Accordance With the Federal Fair Housing Law and the Equal Credit Opportunity Act.

This newsletter is published quarterly for the members of Kauai Community Federal Credit Union. Information in this newsletter is subject to change. Access our Website for current rates and information. See KCFCU's Truth-in-Savings booklet for important account restrictions and conditions.

Count on KCFCU Discounts for Home and Auto Insurance

KCFCU offers you the best insurance rates around through Community Financial Services Group, LLC and Atlas Insurance. Compare our rates to what you are currently paying. You may be surprised at how much we can save you!

When you combine our KCFCU Group Discount with the many other discounts below, the savings really start to stack up:

- Multiple Policy Discount (home and auto)
- Newer Home Discount
- Protection Device Credit (such as home alarm systems)
- Continuous Coverage Discount (auto)
- Loss-Free Discounts
- Passive Restraints Discount
- Preferred Repair Shop Discount (auto)
- Non-Smokers Credit
- Senior Citizen Discount

One Quick Phone Call Could Pay Off Big

You'll never know how much you can save until you call! Contact Darnell Aquino, Atlas Insurance agent, at KCFCU's Kukui Grove West Office at (808) 246-1235. Darnell can also answer your questions about coverage for renters, condominiums, motorcycles and personal watercraft. For more details go to www.kcfcu.org and select the Insurance link under the Services section.



HELOC disclosure continued from front page:

**Initial Promotional Rate of 0.95% Annual Percentage Rate (APR) available until 10/12/13 for all new home equity loans. To receive this rate, automatic payments from a KCFCU Share Draft account are required. After 10/12/13, the rate is variable and will change to the prevailing rate at that time. As of 4/1/13 the current prevailing rate is 3.75% APR. Rates will be determined on the twelfth day of January, April, July and October. All accounts are subject to a rate change at the close of business on January 12 (Annual Change Date). The Annual Percentage Rate (APR) will never increase above 18.00%. The Initial Promotional Rate will not apply when paying down or paying off an existing KCFCU Visa® or other KCFCU loan. When an initial draw of a minimum \$10,000 or more of new monies is advanced at opening, certain third-party fees may be waived and qualify to receive a credit at loan closing up to \$500 to offset a third-party lender's early termination fee when paying off your existing HELOC with that third-party lender, and when you agree to not close your KCFCU HELOC prior to the third anniversary of the opening date. The third-party lender's early closing fee must be assessed and identified by the third-party lender through its payoff procedure to receive the credit at loan closing. A \$500 fee will be assessed if your HELOC is closed within the first three years. If qualified, KCFCU will cover the following closing costs: flood certification, escrow (up to \$150), credit report, mortgage recording (up to \$150), notary, release of third-party mortgage, current tax assessed value, and trust review fee (up to \$100). There is no application fee, no points, no annual fee and no prepayment penalty. Requests over \$200,000 require an appraisal at your expense and at a cost estimated between \$400 and \$1,000. KCFCU HELOC has a 5-year draw period with a 15-year amortized repayment (principal and interest payment). You must maintain fire, hurricane and flood insurance (if applicable) on the property that secures the HELOC. HELOC must be secured by owner-occupied, fee-simple property located on Kauai. Maximum loan amounts are up to \$450,000 on a first mortgage or \$200,000 on a second mortgage. Final loan approval is subject to sufficient income-to-debt ratio, good title to the property and KCFCU's determination of the value of the property. This offer is subject to other terms and conditions of KCFCU's loan policy. Member agrees to sign any and all documents required to create a valid loan and security agreement prior to issuance of loan proceeds. We do business in accordance with the Federal Fair Housing Law and the Equal Opportunity Act. Program is subject to change or discontinuation without notice.*